

NRECA SUPERVISOR & MANAGER DEVELOPMENT PROGRAM

Oct. 16, 2025 • Pierre, S.D.
Ramkota Hotel & Conference
Center in Amphitheater 1

MEETING INFO:

The meeting will begin at **8:30 a.m.** with registration at 8 a.m., and conclude by 4:30 p.m.

ROOM RESERVATIONS:

Contact the Ramkota Hotel at 605-224-6877 or Clubhouse Hotel & Suites at 605-4994-2582 and ask for the REA Supervisors Workshop room block. Room rate at the Ramkota is \$102 plus tax. Room rate at the Clubhouse is \$129 plus tax. **Cut-off date is Sept. 15, 2025.**

REGISTRATION:

Visit <https://www.sdrea.coop> and register online by **Oct. 3, 2025.**

Thursday
Oct. 16

(752.1) NEST Approach for Leading Others to Success

Overview

This leadership development training helps co-op supervisors and managers better support their team members by applying the NEST Approach (Needs, Environment, Strategies, Trajectory).

You will learn how to identify the needs of individuals and the organizational environment, develop strategies to meet those needs and determine the trajectory for success. You'll also gain insight on the impact of workplace well-being on productivity, how different personality types affect team synergy and how to distinguish between healthy and unhealthy characteristics of the work environment.

Key Topics

- Introduction to the NEST Approach
- Assessing the individual and organizational needs of team members
- Effective communication strategies for building trust and rapport
- Importance of staff empowerment and delegation
- Strategies for managing conflict and difficult conversations
- Impact of leadership styles on team dynamics and productivity
- Best practices for leadership development
- Impact of personality types based on team synergy
- Strategies for strengthening team cohesion and productivity

Michael Dorsey, DMin

Speaker, Author, Entrepreneur, Coach, Michael Dorsey International

Dr. Michael Dorsey is a nationally recognized speaker, master trainer, and leadership strategist. He is the founder of Michael Dorsey International and a credentialed Master Trainer with the Association for Talent Development (ATD), bringing over 25 years of leadership experience—including a decade in executive roles—across government, corporate, and nonprofit sectors. A former Chief Learning Officer, Dr. Mike equips individuals and organizations to lead with clarity, ownership, and impact.

He is the author of *The One Click Mindset* and gained national recognition as a contestant on NBC's *The Biggest Loser*—a transformational experience that fuels his message of breakthrough and personal responsibility. Dr. Mike holds degrees from Cedarville University, The Ohio State University, and Faith International University, where he earned both his M.Div. and Ph.D.

This course is part of the SDREA Education Package A. If you did not purchase Package A, then the fee is \$650 plus tax per participant.

